



Demonstration Unit Request Form

Distribution & Channel Partners

EDS Marketing

03rd August 2021

Revision History

Version	Date of revision	Description of revision	Revised by
0.1	03/08/2021	Initial Draft	Michael Johnson
1.0	12/04/2022	Official Release	Kenny Au
1.1	27/04/2022	Updated the Contact	Kenny Au
1.2	29/04/2022	Updated the Discount Structure Table	Kenny Au

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Document Version: 1.1 (Apr 2022).

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1. Demonstration Units

1.1 Demonstration Device Request

Partners can request a demonstration device for their business at a discounted rate. The device must be used as a demonstration model at the business address for a period of, at least, 180 days for A3 Devices and 60 days for A4 Devices.

1.1.1. Discount Structure for Demonstration Units

Partner Level	Partner Discount
Elite & Select Partners	RRP less 45%
General resellers	RRP less 35%

Table 1 – Demonstration Unit Pricing Table

1.1.2. Placing Your Request

Complete the form on the next page send it via email to

AUS Channel Support – shm-fbau-auschannelsupport@fujifilm.com

Once submitted, your request will be reviewed and you will be notified by FUJIFILM Business Innovation if it has been approved or if more information is required.

Once your business receives the device it will need to be on display at your business premises for a period of, at least, 180 days for A3 devices and 60 days for A4 devices.

1.1 Demonstration Request Form

1.1.1. Your Company Details

Business Name:	
First Name	
Last Name	
Position	
Preferred Contact Email	
Phone Number	
Street Address	
Suburb/City	
State	
Postcode	

1.1.2. Device Details

Model	
Accessories:	

Signed

Date